

Manta Villas

Property Management



MANTA VILLAS

About us

At Manta Villas, we have brought together our passion for travel and excellent hospitality service to provide our guests with an unforgettable experience. We offer luxurious, tranquil and private villas in Bali's most desirable areas.



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What we offer



Worry free - High ROI

Optimised listing strategies using data driven dynamic pricing to maximise the ROI on your property.



5-Star Housekeeping services

We value the highest standard in cleaning of your property. Our team is highly skilled and trained at the highest level.



Ultimate Guest Experience

Our team is passionate to elevate your guests stay and turn it a truly unforgettable stay.



Dedicated Villa Manager

Your dedicated villa manager is there to provide the best possible service to your guests.



Full Management

Completely worry free. We handle all businesses involved in the rental of your villa.

Online Marketing

We list your property on 15+ OTA's and take care of all pre-arrival guest communication.

Operational Services

A dedicated team of villa host and housekeeping is allocated for daily caretaking.

Management solutions



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Initial Consultation & Projection

Start with a friendly chat to discuss your goals and receive a free earnings projection.

Home Preparation

We'll set up your villa to attract guests, enhancing its appeal and readiness.

Staff Coordination

Our team prepares your staff for success, ensuring they're ready to impress from the first guest's arrival.

Direct payouts

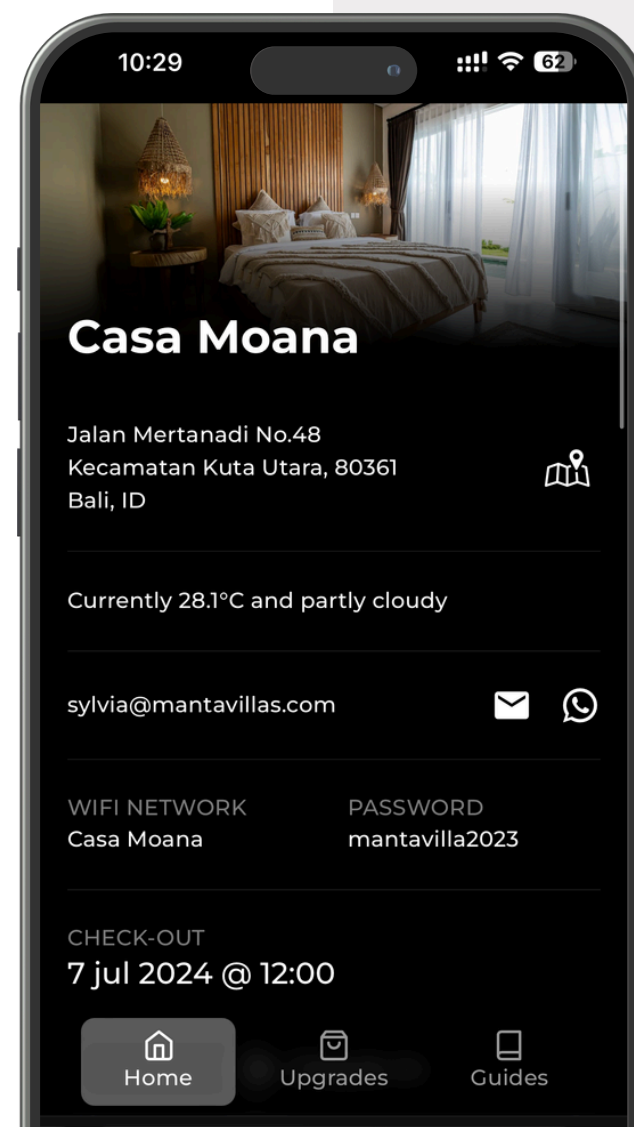
Enjoy hassle-free revenue directly once an OTA pays out, turning your property investment into a steady income stream.

How we start



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Our ecosystem



Attract

We attract guests to your villa with engaging social media campaigns, optimized OTA listings, and strong branding. Our social media highlights your villa's features and promotions, while our OTA management ensures your listing stands out. Effective branding makes your villa memorable and trustworthy, driving more bookings.

Conversion

We boost your villa's conversions with dynamic pricing. By adjusting rates based on demand, season, and local events, we maximize your revenue and attract more bookings. This strategy ensures competitive pricing, increased occupancy, and higher profitability.

Guest experience

We enhance guest experience with top-notch hospitality from staff trained in 5-star hotels. Our guest app streamlines check-in and verification, offers upselling opportunities, and provides comprehensive handbooks for your villa, ensuring a seamless and luxurious stay for your guests.

Guest communication

We ensure exceptional guest communication with automated messages throughout their journey before check-in. Our unified inbox offers fast, personal communication 24/7. Experienced villa managers personally interact with guests, making them feel at home and well-cared for.



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Full management package

Includes: marketing + operational package

Full management

20%

From your published rate
+ 2.500.000 IDR per month



- Listing Creation, Optimisation & Management
- Staging, Listing photos, Aerial Photos, Video Walk-Through, Mood Shots **
- Global Listing Distribution Across 15+ Partner Platforms
- Calendar Sync
- Data Driven Dynamic Pricing
- Booking & Payment Processing
- Guest Communication & Automation
- Dedicated Villa Manager For Personal Guest Check-in
- House Manual & Neighbourhood Guide
- Pre-Check-In Guest Screening And Booking Contracts
- Complete Property Staffing, Staff Training, SOPs And Task Management
- Concierge Service Guest Support
- Regular Property Inventory And Preventive Maintenance Inspections **
- Guest Airport Transfers **
- Professional Cleaning
- Restocking of Amenities **
- Property Expenses Optimization And Cost Control
- Utility Payments, Vendor Tendering And Contracts **
- Detailed PnL report
- Expert Listing Optimization & OTA SEO And Listing Rank Improvement
- Marketing strategy
- Web development
- Social media marketing
- Guest reviews



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Marketing & booking package

Digital marketing

15%

From your published rate
+ 2.500.000 IDR per month

- Listing Creation, Optimisation & Management
- Staging, Listing photos, Aerial Photos, Video Walk-Through, Mood Shots **
- Global Listing Distribution Across 15+ Partner Platforms
- Calendar Sync
- Data Driven Dynamic Pricing
- Booking & Payment Processing
- Guest Communication & Automation
- Pre-Check-In Guest Screening And Booking Contracts
- Listing Optimization, OTA SEO & Listing Rank Improvement
- Marketing Strategy
- Web Development
- Social media marketing
- Guest reviews
- Reporting



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Operational package

Includes: Villa manager, house keeping staff and pool attendance

Operational services

2.500.000 IDR

Per room/monthly

- Dedicated villa manager for personal guest check-in
- House Manual & Neighbourhood Guide
- Complete Property Staffing, Staff Training, SOPs And Task Management
- Concierge Service Guest Support
- Regular Maintenance Inspections
- Professional Cleaning
- Restocking of Amenities **
- Utility Payments, Vendor Tendering And Contracts **



MANTA VILLAS

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